



With over 145 years of property & casualty insurance experience, **Heartland Farm Mutual** strives to be the Best Farm Mutual. Heartland offers automobile, property and farm insurance to more than 50,000 people in Ontario. We are courageous. Our team is talented and dedicated, challenging the norm and striving to be better every day. People come first at Heartland. As a result, our focus is on relationships. It's all about delivering a genuine customer experience. We have a team of solution-oriented problem solvers providing expertise on our home, farm, commercial and auto products. We are currently recruiting for the role of:

Senior Commercial Auto Underwriter - Waterloo

What you will do...

- Underwrite new business, renewals, and endorsements according to established underwriting guidelines.
- Develop appropriate solutions for complex underwriting problems.
- Develop, maintain, and manage positive broker relationships, including broker visits as required.
- Respond to broker requests and inquiries in a timely manner.
- Rating/pricing of complex commercial risks using sound underwriting judgement.
- Participate in production calls on agents/brokerage offices, as required.
- Act as coach and mentor to junior underwriting staff.

What you will bring...

- 5 years of commercial automobile underwriting experience.
- CIP and post-secondary education or University degree in business with partial completion of CIP designation.
- FCIP or CRM is preferred.
- Exposure to large agribusiness accounts is preferred.

What we offer...

- A company that truly values integrity, respect, professionalism, transparency, forward thinking, community, and environment.
- Ongoing skills development with subsidies for tuition and professional accreditation.
- A defined Incentive Plan where commitment to excellence is financially rewarded.
- Flexible work options, including remote work ability.

If you have the qualifications we are seeking and would thrive in a work environment where you are valued and respected, please apply on the company website:

<https://can62e2.dayforcehcm.com/CandidatePortal/en-US/heartland/Posting/View/694>

*Accommodations are available on request for candidates taking part in all aspects of the selection process. (Only qualified candidates please. No phone calls. No agencies.) **A Place Where YOU Can Make a Difference! Proudly Canadian. Mutually Owned.***