

# NOW HIRING!

## AGRI-BUSINESS UNDERWRITER (Hybrid or Remote)

### About Us

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Trillium Mutual Insurance is an organization powered by great people who want to make a difference every day! What sets us apart from other organizations? Our corporate culture is professional and respectful, yet friendly. We offer a work environment that champions innovation and creativity, energy and passion. We are committed to providing a rewards package that includes competitive compensation, work/life balance, flexible work schedules, professional development opportunities, on-the-job training and the chance to make a difference working for a forward-thinking insurance industry leader in a niche market.

We are currently looking for a highly motivated, service-orientated professional to fill the new vacancy of Full-Time Agri-Business Underwriter. Reporting to the Team Leader of Agri-Business & Commercial Auto Underwriting as a vital member of the dynamic Underwriting Team, you will work closely with our broker partners to provide insurance solutions that meet the changing needs of our Agri-Business consumers.

### What Will You Be Doing?

- Quote, underwrite and issue new business, renewals, endorsements and cancellations for all aspects of farm property policies
- Identify opportunities to up sell products, coverage and limits
- Review risk inspections and create risk management recommendations
- Build strong relationships with brokers
- Consistently demonstrate strong communication, decision making and negotiation skills
- Share knowledge and collaborate with team members as required
- Participate in Industry and Ag related events, including trade shows
- Keep current on industry and market trends as they pertain to agri-business



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## Who You Are:

- Graduate from a recognized diploma program in Insurance or a strong equivalent combination of experience, education and training
- Background and experience in agricultural and/or farm operations
- Experience in the P&C industry, with a focus in agriculture and/or commercial
- CIP designation or actively pursuing
- Detail oriented and well organized professional, with strong analytical decision making and negotiation skills
- Innovative thinking skills
- Ability to multi-task in a fast-paced environment
- Strong oral and written communication skills and excellent interpersonal skills
- Ability to work well independently with minimal supervision, or as part of a team
- Ontario Driver's License and access to transportation

This position has the ability to be a hybrid or fully remote position from a home office within Ontario. High-speed Internet and reliable connectivity are required.

If you are a high performer who delivers more than what is expected, provides excellent service by understanding customer needs, enthusiastically supports change, shares your expertise, takes responsibility for your own development, who actively seeks new challenges and has a desire to learn and grow, then we want to hear from you!

Trillium Mutual commits to maintaining and promoting a culture that is inclusive and welcoming to all peoples. A workforce that is diverse, and that improves its understanding of various cultures, backgrounds and experiences, is in a better position to serve its members.

We invite interested applicants to submit their resume to [hr@trilliummutual.com](mailto:hr@trilliummutual.com) by November 21, 2024. Applicants are thanked for their interest in this position, however, only applicants selected for an interview will be contacted. Trillium is committed to providing accommodations and achieving a barrier free workplace for individuals with disabilities. Should you require an accommodation in order to participate in our recruitment process, we will support you by taking into account your individual needs.

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To learn more about Trillium visit us at our website [www.trilliummutual.com](http://www.trilliummutual.com)

or on



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