



Located in Ontario and Nova Scotia, Heartland Mutual Insurance strives to be the Best Mutual. Our team is talented and dedicated, challenging the norm and striving to be extraordinary. It's all about fulfilling our promise with a personal approach. With our team, you'll bring this purpose every day by living our Values, being open to change, and pursuing your career aspirations.

Heartland Mutual Insurance has an excellent opportunity in our Insurance Advisor Centre. Our team has an opportunity for an Insurance Agent (Advisor).

P&C Insurance Agent (Advisor) – Waterloo

What you will do...

You will create new business opportunities using developed networks and build a sales pipeline to meet and exceed sales goals. You will service a portfolio of Auto, Home, Commercial and Farm insurance business requiring a proven underwriting ability and a dedication to customer service perfection. You will provide the best possible protection for policyholders by advising them to make informed choices and answering product questions.

What you will bring...

- 5 years of property & casualty underwriting or Broker experience.
- Ability to analyze auto and home customer needs, promote products and services and suggest choices and innovative solutions.
- Very strong communication, sales and customer service skills
- Initiative and ability to work independently and under pressure
- This position requires the successful candidate to visit clients and have a valid drivers license.
- OTL Agent License or RIBO Broker License an asset or the ability to obtain within 60 days of hire (assistance provided)
- Familiarity with PowerBroker or other Industry Management systems is an asset.

What we offer...

In return, we'll give you countless opportunities to learn and grow. You'll be empowered to be your best self, do your best work, and make a meaningful impact. Here, you can help shape the future of insurance, win as a team, and grow with us.

At Heartland our benefits are great and include not only health and dental coverage, but also a generous pension plan. All staff members share in our company's success through our incentive plan. And with our hybrid work model, you get the best of both worlds – the ability to collaborate and connect with great colleagues and to enjoy the benefits of working from home.

Intrigued? We can't wait too here from you!

https://can63.dayforcehcm.com/MyDayforce/u/PXCdiXlZU_3E35pYhiYmg/CandidatePortal/en-US/heartland/Posting/View/796

A Place Where YOU Can Make a Difference! Proudly Canadian. Mutually Owned.