

Peel Mutual Insurance is focused on being the best mutual insurer in Ontario, and we are looking to add experience Insurance Agents that will help us get there. If you take on this role, you will have the opportunity to work within your community and make an immediate impact. Your income will be driven by your ability to generate and maintain business along with a competitive commission structure. As a seasoned insurance professional, you will have the benefit of PMI's investments in technology and the support of a tight-knit, collaborative team across Ontario.

You are going to thrive in this role if:

- you enjoy developing and maintaining relationships with current and prospective clients within your community
- you are a creative problem solver and value-based thinker to provide the right coverage for clients
- you understand the claims implications of offering coverage
- you are strategic and persistent ensuring high retention and sustainable growth of your book of business
- your competitive mindset and desire to be the best agent in your region creates a climate of trust while educating clients on the benefits of Peel Mutual Insurance's products
- maintaining up-to-date knowledge of industry trends is vital to your success thus far

What you'll bring to the table:

- Five (5) or more years of experience in a producer/independent insurance agent role responsible for generating and maintaining business
- An existing book of business or client base is a considerable asset
- Experience in a brokerage is an asset
- Passion for client care; committed to delivering a top-notch client experience
- Possesses and displays professional presentation and demeanour and a solid understanding of the strategies and tactics required for success as a PMI agent.
- Self-managing with strong analytical, organizational and time management skills.
- Excellent interpersonal, verbal, and written communication skills.
- Experience leveraging social media to raise awareness and generate leads.
- Creative ability to influence and negotiate, with a persistent, results-oriented mindset.
- Strong team player—ability to adapt to and collaborate with various team members and individuals.
- Willing to travel to meet with current and prospective clients as required.
- Ability to multi-task in a fast-paced environment while staying focused on priorities.
- Proficient in the Microsoft Office suite of products; experience with Guidewire is an asset.

What we can offer you:

- Competitive total compensation and work/life integration through Agile Working.
- Competitive commission structure on new and renewal business
- Paid vacation and personal time
- Pension Plan participation
- Employee Health & Dental benefits with additional wellness spending account

P&C Insurance Agent – Job Posting (September 2022)

- Additional support via CSR/TSR where required
- Employee-focused culture with opportunities for growth and ongoing skills development
- A tight-knit team that supports and learns from each other regularly, making you feel right at home

Peel Mutual Insurance welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process. If you need an accommodation, please let us know.

Please submit all applications to Matt LeMaire, Vice President of People & Operations at mlemaire@peelmutual.com. Please note that due to the volume of applications received, only those selected for interview will be contacted.