



HEARTLAND FARM MUTUAL

With over 145 years of property & casualty insurance experience, Heartland Farm Mutual strives to be the Best Farm Mutual. Heartland offers automobile, property and farm insurance to more than 50,000 people in Ontario and Nova Scotia. We are courageous. Our team is talented and dedicated, challenging the norm and striving to be better every day. People come first at Heartland. As a result, our focus is on relationships. It's all about delivering a genuine customer experience. We have a team of solution-oriented problem solvers providing expertise on our home, farm, commercial and auto products. We are currently recruiting for the role of:

Farm Underwriter- Waterloo

What you will do...

- Assessment and evaluation of risks within the farm portfolio.
- Negotiation of contract terms.
- Proactively manage business development opportunities.
- Develop and maintain effective stakeholder relationships.

What you will bring...

- 2-3 years underwriting experience.
- CIP designation or actively pursuing.
- Strong decision making skills and ability to bring creativity to underwriting risks.
- Effective communication and interpersonal skills, both written and verbal.
- Post-Secondary education in a related field.
- Experience in the agricultural sector personal or professional is an asset.

What we offer...

- A company that truly values integrity, respect, professionalism, transparency, forward thinking, community and environment.
- Ongoing skills development with subsidies for tuition and professional accreditation.
- A defined Incentive Plan where commitment to excellence is financially rewarded.
- Hybrid work model (minimum one day in office per week required).

If you have the qualifications we are seeking and would thrive in a work environment where you are valued and respected, please apply on the company website:

<https://can62e2.dayforcehcm.com/CandidatePortal/en-US/heartland/Posting/View/713>

Accommodations are available on request for candidates taking part in all aspects of the selection process. (Only qualified candidates please. No phone calls. No agencies.)

A Place Where YOU Can Make a Difference! Proudly Canadian. Mutually Owned.