

## Career Opportunity: Agent, Algoma Division

### About IMIG

*Integrated Mutual Insurance Group (IMIG) is excited to announce the recruitment of an Agent at the Algoma Division. IMIG is the amalgamation of the Algoma Mutual Insurance Company founded in 1899, and the Dufferin Mutual Insurance Company founded in 1895. Algoma and Dufferin will maintain their long-standing brands operating as the Algoma and Dufferin divisions of IMIG. It is anticipated additional Ontario mutual insurers may wish to join IMIG in the years to come, given its unique proposition of operating on a divisional basis, respecting brand equity, and a strong focus on policy holders.*

### We Offer...



Competitive Compensation



Comprehensive Benefits



Defined Benefit  
Pension Plan



Paid Training



Career Growth Opportunities

### The Role

Algoma Mutual, a division of IMIG (Integrated Mutual Insurance Group), is seeking a dedicated and knowledgeable Insurance Agent to serve policy holders across the Algoma region. Reporting to the Algoma Division Lead, you'll be the face of IMIG and Algoma Mutual in your community — building lasting relationships, offering tailored insurance solutions, and representing our values in every interaction.

### You will...

- Build and grow a profitable book of business through outreach, referrals, and active community involvement
- Proactively meet with current and prospective policy holders to assess needs and recommend coverages
- Partner with Underwriting to prepare accurate, customized quotes that meet both policy holder needs and underwriting standards
- Provide expert guidance on coverages, policy changes, and claims processes, especially during times of loss
- Serve as the consistent, caring point of contact for policy holders from onboarding to renewal and beyond
- Represent Algoma Mutual at community events and initiatives, building visibility and trust in the region

*Career Opportunity:*  
**Agent, Algoma Division**

**You have...**

- Active OTL or RIBO license, or meets eligibility requirements to obtain
- University / college degree or diploma in an Insurance, Business, or Communications-related discipline, preferred
- Insurance designation such as a CIP an asset
- Working knowledge of P&C insurance platforms, IT systems and social media for business engagement
- Excellent communication, empathy, and relationship-building skills
- Self-motivation with strong time management and organizational skills
- Growth Mindset - actively seeks feedback and development opportunities

**To apply...**

Submit your resumé and cover letter in confidence to Holly at [IMIGcareers@engagehr.com](mailto:IMIGcareers@engagehr.com).

*IMIG welcomes applications from all qualified candidates and will accommodate applicant needs through all stages of the recruitment and selection process. If you require any accommodations during the application process, please let us know.*