



With over 145 years of property & casualty insurance experience, **Heartland Farm Mutual** strives to be the Best Farm Mutual. Heartland offers automobile, property and farm insurance to more than 50,000 people in Ontario. We are courageous. Our team is talented and dedicated, challenging the norm and striving to be better every day. People come first at Heartland. As a result, our focus is on relationships. It's all about delivering a genuine customer experience. We have a team of solution-oriented problem solvers providing expertise on our home, farm, commercial and auto products. We are currently recruiting for the role of:

### **Personal Lines Underwriter – Waterloo**

#### **What you will do...**

- Underwrite auto and property new business, endorsements, renewals and apply your excellent customer service and communication skills while developing and maintaining broker relationships.
- Limited travel will be required at times.

#### **What you will bring...**

- Previous experience within the insurance industry as well as a solid understanding of Personal Lines contacts.
- Post-Secondary education or equivalent experience.
- You have proven decision-making and analytical skills, including the ability to determine how to grow business profitability through assessment and analysis of individual risks.
- CIP Designation is preferred.
- Previous experience in underwriting and rural business, dealing with or as a broker would be an asset.

#### **What we offer...**

- A company that truly values integrity, respect, professionalism, transparency, forward thinking, community and environment.
- Ongoing skills development with subsidies for tuition and professional accreditation.
- A defined Incentive Plan where commitment to excellence is financially rewarded.

*If you have the qualifications we are seeking and would thrive in a work environment where you are valued and respected, please apply on the company website:*

<https://can62e2.dayforcehcm.com/CandidatePortal/en-US/heartland/Posting/View/718>

*Accommodations are available on request for candidates taking part in all aspects of the selection process. (Only qualified candidates please. No phone calls. No agencies.)*

***A Place Where YOU Can Make a Difference! Proudly Canadian. Mutually Owned.***