



## Now Hiring – Sales Lead

**Salus Mutual Insurance Company has an exciting opportunity for an experienced Sales Lead to join our growing team!**

Reporting to the Sales Manager, the Sales Lead will primarily be responsible for providing technical support to all agents and customer service representatives. The Sales Lead will address technical concerns between agents and underwriters. This position must maintain working knowledge of business rules required for technical support. The Sales Lead will assist in improving departmental operations, while contributing towards exploring, developing, recommending, and implementing improvements to departmental processes and practices.

### **Intrigued?**

**Keep reading to find out how awesome you are and what you can offer to this dynamic team!**

### **Position Requirements:**

- Postsecondary education or equivalent training and work experience
- Chartered Insurance Professional (CIP) designation, or completion of most CIP courses an asset
- Other Than Life (OTL) General Insurance Agent License
- Minimum five years of related experience
- Proficient in Microsoft Office
- Experience with insurance software
- Understanding of the mutual insurance system and its philosophy an asset
- Strong writing, editing, and proofreading skills
- Valid driver's license and own transportation

### **Personal Attributes:**

- Analytical and decision-making skills
- Attention to detail
- Coaching skills
- Conflict management

### **Why work for us:**

- Competitive compensation package which includes base salary, benefits, and a pension plan
- Flexible, people-oriented working environment
- Opportunities for ongoing training and development
- A positive team environment with a focus on health, wellness, and community involvement

### **Who We Are:**

Salus Mutual Insurance Company is an amalgamation between Howard Mutual Insurance Company and West Elgin Mutual Insurance Company two well-established mutual insurance companies. We pride ourselves on professional, friendly customer service provided by employees and agents who understand our policyholder needs and put our customers first.

**Interested?**

Candidates are asked to submit a resume and cover letter detailing their qualifications and experience by email to Human Resources at [anna@yourh2r.com](mailto:anna@yourh2r.com).

We thank all applicants for their interest and wish to advise that only those candidates selected for an interview will be contacted. Appropriate accommodations will be provided upon request throughout the recruitment and employment process as required under the *Accessibility for Ontarians with Disabilities Act (AODA)*.

For more information about Salus Mutual Insurance Company please visit our website [www.salusmutual.ca](http://www.salusmutual.ca) or follow us on Facebook.